



## HEAD OF STUDIO & OPERATIONS

At Maths – No Problem!, we believe that *every child* can master an understanding and love of math with the right kind of teaching and support. We provide world-class textbooks, teaching resources and professional development for primary schools, based on the transformational teaching methods developed in Singapore. Our approach is taking the UK by storm and we are actively moving towards bringing that storm to North America.

### The Position

Reporting to the CEO, you will manage the day-to-day operations of our business, which is a busy, enthusiastic start-up environment, including a creative team, software development team, product development and marketing teams for the Maths – No Problem! brand. You will help to lead, foster and champion this dynamic group towards the company's vision and culture.

More specifically, as a member of/in collaboration with the Global Senior Management team, you will lead:

- Development and execution of collective efforts toward effectiveness, efficiencies and profitability of the studio
- Recruitment, development and management of an outstanding team
- Oversight of continuing product innovation
- Refinement of the sales and marketing approach to drive revenue growth
- Setting of solid processes and associated KPIs, and ensuring achievement against them
- Management of key projects (e.g. ongoing website development)
- Continual analysis of the competitive environment and market trends (feeding into product strategy)
- Management and oversight of business continuity
- Strengthen and support communications for and with all MNP offices

### The Successful Candidate

You are a high energy, positive and genuine leader with a proven track record for fostering and promoting leadership, ownership, accountability and collaboration in others. You are equally proactive and hands-on, with equal abilities to manage and get into the trenches. A natural communicator and networker, you thrive on building and maintaining strong relationships. With an entrepreneurial mindset, you are commercially savvy and sales-focused.

A true generalist, you understand both the operational side of the business and the creative processes, as well as the need to effectively align them. You have significant experience managing creative and R&D teams; but you are equally seasoned with SOPs and P+Ls. You are as comfortable around operational challenges as you are with long term deliverables.

More specifically, you must have:

- A post-graduate degree in a related field *or the equivalent of minimum 8 years'* relevant work experience, in which at least 5 involves the successful running of a creative technology studio, as well as senior management and leadership experience
- Demonstrated management of employees within operational business teams in a creative and development capacity
- Working knowledge/understanding of e-commerce practices, financial controls and technology/software
- High social and emotional intelligence (i.e. resiliency, flexibility, adaptability, etc.)

### **What You Get in Return**

We are an exceptionally talented team of individuals in an open, friendly and collaborative culture with huge ambitions for success. Driven by our vision, we are extremely dedicated to what we do and why we do it. We encourage our employees towards leadership, growth and ownership – a role you will play a key part in fostering and managing. We offer competitive rewards commensurate with the seniority and importance of this role.

***This role is more than a job. It's about supporting a new way forward for our children.***

### **How to Apply**

If you are looking for a challenging and deeply rewarding opportunity and you believe you meet the requirements to be successful in this role, then please submit a cover letter and resume to [careers@jouta.com](mailto:careers@jouta.com)

We thank all applicants for applying, only those candidates selected for interviews will be contacted.